

Procede Software is seeking local candidates to join our team as a **Product Manager (PM)**. The ideal candidate will be an exceptional communicator, a results-oriented problem solver, possess strong troubleshooting skills and a perpetual desire to learn, be adaptable in a fast-paced environment, eager to work in a team setting, self-motivated and able to work independently with minimal supervision.

Procede Software is the leading provider of Windows™ and browser-based software to heavy truck, trailer, bus and equipment dealerships in North America. Our expertise defining, developing and delivering complete, end-to-end solutions for dealerships is unique in the industry.

Located in Sorrento Valley, Procede Software has a fun, relaxed and positive work environment. Procede Software is an Equal Opportunity Employer. Only local candidates need apply.

Type: Salaried/Full Time

Compensation: Competitive DOE

Job Description: The Product Manager will be a key member of our Product Management & Integrations group, and key to our increasingly agile product and development processes. The PM will work with customers and internal stakeholders in development, product marketing, professional services, quality assurance, support and other teams as the owner of multiple concurrently active products. As the owner of product definition and strategy, the Product Manager must be prepared to take full responsibility for the success of each product in his or her portfolio.

The PM will become a domain expert capable of highly independent and proactive contribution to the team, helping to continually improve product deliverables.

Responsibilities:

- Manage multiple, complex products from conception to release, in coordination with all internal and external stakeholders, and everything that entails
- Solicit, aggregate and review product requirements; prioritize requirements for all subsequent releases; fully and accurately define requirements for development and documentation
- Develop and maintain customer and internal relationships and communication channels to ensure feedback and cooperation with product stakeholders
- Ensure that all product processes are performed professionally and in adherence to quality standards from start to finish, assuring customer satisfaction and increasing market penetration
- Provide market analysis and business cases in collaboration with product marketing as needed to support product definition, requirements and/or to support new product candidates
- Unit test and/or assure that product builds satisfy all documented requirements
- Help ensure products are feasible, usable, scalable, deployable, supportable and otherwise designed at the foundation to optimize product ROI for Procede and its customers
- Drive all other tasks and processes required to assure product adoption and success
- Participate in ongoing efforts to improve product-related processes
- Be the SME and evangelist for your products, internally and externally

Qualifications:

- 3+ years of experience in product management, handling complex B2B applications
- 3+ years of experience in software, SaaS or technical services industry in a related role
- Excellent written, verbal and technical communication skills
- Fast learner, with ability to work with technical and non-technical customers and other stakeholders to generate clear, concise product requirements and stories
- Exceptional at gathering product requirements from multiple parties including customers, identifying gaps or challenges in product deliverables, and creating actionable roadmaps for product growth and optimization
- Team player with solid root-cause-analysis skills and a problem-solving orientation
- Understanding of XML, APIs and related technologies a plus
- Experience with Windows and SQL technologies a plus
- Experience with financial or back-office applications a plus
- Self-motivation and drive are vital to succeed
- Formal product training, including pragmatic marketing or agile certifications a plus
- Software development or related experience a plus

Education Requirements:

- Bachelor's required, preferably in technical, business, accounting or related field; MBA preferred

 Submit your Resume